# Rising to the Challenge 2019 Annual Report



## Dear Friends

2019 was a year brimming with important partnerships that allowed us to accomplish so much. The African Penguin on this year's cover illustrates the spirit of the National Aviary. Our unceasing efforts, made possible by you and all those who support our mission, can lift a species from the threat of extinction to the expectation of a new future.

Our Tropical Rainforest habitat received the prestigious 2019 Exhibit Award for Innovation from the Association of Zoos and Aquariums, affirming the massive renovation's intent to offer an unparalleled educational experience for guests and a healthy, vibrant world for the animals in our care. In the coming year, we will continue this momentum as we construct The Garden Room, a 9,000-square-foot space that will expand our capacity for educational programming and offer a unique venue for special events.



The Garden Room groundbreaking (L to R: Keyva Clark, Tony Pitassi, Tom Wiley, Cheryl Tracy, Mayor Bill Peduto, Robin Randall, Michael Kuhn.)

We are indebted to the many donors who answered urgent calls for help, allowing us to rise to challenges. Your generosity enabled us to increase our educational outreach program to local schools; create individualized habitats for residents in our geriatric and special needs Teaching Hospital; conduct complex life-saving surgeries; and participate in emergency rescue efforts.

As you review this 2019 Annual Report, please realize that all support, big and small, makes our work possible. We are truly grateful for your support, and we invite you to join us in looking with excitement and hope into the next decade.

Sincerely,

Cheryl L. Tracy Executive Director

### On the Cover

Bette the African Penguin has risen above challenges to her health, bringing hope to her entire species, which is endangered. She has made a full recovery from a complex surgery to remove a mass entangled in her reproductive system, and has even passed an egg, affirming the procedure's success. The Help Care for Bette: An Amazing Story campaign raised \$10,000 thanks to your generosity and an anonymous donor's \$5,000 match. Because of donors like you, our expert medical team was able to concentrate on Bette, not the cost of the life-saving medical care she needed.





# **Inspiring**

### Transformative Educational Experiences

The National Aviary is a well-known cultural asset to families and schools in the region, introducing thousands of children to our immersive habitats and conservation messages each year. Unfortunately, there are many students who are not able to visit our facility because of cost or distance. That is why our educational outreach programming is essential to ensure these children have access to inspirational learning opportunities.

Since 2017, our educational outreach engagements have increased 50 percent, reaching 152 schools within a 90-mile radius of the National Aviary in 2019 alone. This notable increase was made possible in part by a grant from Massey Charitable Trust that facilitated the purchase of a new vehicle for use in outreach programming, customized to safely and easily transport our animal ambassadors. Because teachers have indicated that our outreach program is the first introduction to the National Aviary for many of their students, we consider it our responsibility to continue to expand our reach, so that every child can encounter the magic of nature through a transformative educational experience.

### **FOUNDATION SPOTLIGHT:** Community Infrastructure and Tourism Fund

### Government Allies Align to Support Educational Programming



Thanks to allies and advocates of the National Aviary, including State Senator Wayne Fontana who serves on the Redevelopment Authority of Allegheny County, the National Aviary received a \$225,000 grant from the Community Infrastructure and Tourism Fund (CITF) for our planned Garden Room. The new space will increase our capacity for educational programming in addition to providing a unique space for special events. We are grateful for Senator Fontana's

essential role in securing this generous award, and to the state and county authorities who worked together to ensure that our community has access to outstanding education opportunities.



# SPOTLIGHT: Living Dinosaurs, Presented by Peoples

Last summer, Peoples gave thousands of guests a Jurassic chance of a lifetime to examine one of the largest traveling collections of authentic, 100 million-year-old fossils. Guests were also able to experience dozens of interactive displays and see dinosaurs as they lived millions of years ago. Living Dinosaurs, Presented by Peoples, reached every corner of the National Aviary — from giant pterosaur sculptures in the Atrium to fossil dig pits in the Rose Garden encounter tent — and highlighted the evolutionary connections between birds and their dinosaur ancestors. The multi-faceted, interactive experience offered daily dinosaurthemed activities for children and informative, expert-led tours for adults. We appreciate Peoples' generous support in making this rare opportunity possible for our members and guests.



# Sustaining

### From Extinction to a Promising Tomorrow

This year, after decades of concerted effort by the National Aviary and other organizations participating in the Guam Rail's Species Survival Plan®, the International Union for Conservation of Nature (IUCN) upgraded the species' conservation status from Extinct in the Wild to Critically Endangered, marking just the second avian species in history to recover from what seemed an inevitable fate. As a leader in this critical effort, we have sent 39 Guam Rails to the Pacific islands for reintroduction — more than any other zoo in North America. The National Aviary's endangered bird breeding programs are among the best in the world, and this spectacular news affirms the value of our work.

To many people, a small financial gift toward the National Aviary's extensive global conservation initiatives may seem ineffectual; however, the bounty of a thousand little gifts can lift a species like the Guam Rail from the edge of existence to the promise of a sustainable future. Thank you!

### DONOR SPOTLIGHT: Mike and Eileen Flinn

### Decades of Support and Still Going Strong

Long-time National Aviary Board Member Mike Flinn was instrumental as a charter member of the Save the Aviary group that prevented the facility's closure in 1991 and led to its "national" designation. Nearly 30 years later, Mike and Eileen's strong commitment continues. "There are many ways to support the Aviary, including one for those over age 70 who have an IRA," Mike explains. "A required minimum distribution must be taken each year, and the amount withdrawn is taxable income unless it's dispersed directly



to a charitable organization like the National Aviary. A qualified charitable distribution allows people to make a big difference, since the taxes that would have gone to the government instead benefit the charitable organization." We thank the Flinns for their generosity and devotion to our mission!



# SPOTLIGHT: Donors Enable Emergency Effort

When over 1,800 Lesser Flamingo chicks were orphaned at South Africa's Kamfers Dam, one of only four breeding sites in the world for the IUCN Near Threatened species, rescuers on the ground knew the National Aviary's extensive experience hand-rearing flamingo chicks was vital. SANCCOB, a rescue center in Cape Town known for their work with African Penguins, began collecting unhatched eggs and chicks that adults were forced to abandon because of drought conditions that cut off their food sources. National Aviary Supervisor of Animal Collections Teri Grendzinski arrived within days, leading teams of rescuers to care for the chicks until they could be released back into the wild. Donors to the Flamingos in Peril campaign rose to the challenge, contributing over \$4,000 toward the cost of this emergency operation.



# Caring

### **Groundbreaking Surgeries**

In 2019, Dr. Pilar Fish and the highly skilled National Aviary veterinary staff rose to the challenge of three groundbreaking surgeries. A Bluefronted Amazon Parrot suffered a foot laceration that could have resulted in amputation were it not for Dr. Fish's prompt decision to perform the Aviary's first skin graft — on an area smaller than a pencil eraser — with healthy skin from a featherless area on the bird's chest. Over 20 tiny sutures saved the bird's foot, and two months of intensive care made her recovery and full use of the repaired foot possible.

The team also performed a three-hour surgery to repair a toucan's fractured leg and a complex microsurgical procedure to reconstruct the wing of a Malayan Flying Fox damaged by an auto-immune vascular condition. Both patients received dedicated post-operative care and made full recoveries. Our exceptional veterinary team provides innovative treatment like this every day, and their efforts often result in long, healthy lives for the animals in our care.

### CORPORATE SPOTLIGHT: Vitro Architectural Glass

### Collaborative Partnership Advances Our Mission



The most critical element of the new Tropical Rainforest is Vitro Architectural Glass' Starphire Ultra-Clear® glass with AviProtek® Velour birdfriendly etching by Walker Glass, which forms the walls and ceiling of the room, maximizing UV light, creating an optimal environment for tropical birds and healthy plant growth. The bird-friendly glass also helps prevent bird strikes from inside and outside birds. Our collaborative partnership with Vitro will continue as we embark on our newest venture, The Garden

Room. Vitro is supporting the project with material donations and sponsorship, including glass with a bird-safe pattern designed to satisfy the American Bird Conservancy's 2x4 rule. Our partnership with Vitro supports our mission to save birds and protect their habitats. Thank you, Vitro Architectural Glass.



# SPOTLIGHT: Geriatric and Special Needs Teaching Hospital

This year, residents of the National Aviary's geriatric and special needs
Teaching Hospital, the home of birds with physical and age-related limitations, received new habitats by Corners Limited of Kalamazoo, Michigan. To meet the medical and species-specific needs of each bird, elements like plants, grasses, and flowers were added to mimic nature; and features such as ramps for amputees and memory foam mats for birds with arthritis were installed.

The grant funding for this renovation covered only half of what was needed to accommodate all of the hospital's residents, so Corners Limited graciously provided the rest of the needed habitats as an in-kind contribution. Without their compassion for the most vulnerable members of our flock, this would not have been possible, and we are deeply grateful.

## 2019 Donors

The National Aviary values all donors and has made every attempt to accurately recognize each one. If you see an error or omission, please accept our apologies and contact the Philanthropy Department at gregory.kottler@aviary.org or 412-258-9465. Visit www.aviary.org/Annual-Report to see a complete list of 2019 donors.

### **Donor Society**

#### MARTIAL EAGLE ~ \$2,500+

Anonymous (4) Cynthia Baily

Jennifer and Keith Bertetto

Donald and Gloria Casey

Kim and Robert Fanelli

Michael and Fileen Flinn

William Frauenheim

James J. Merk Charitable Remainder Unitrust

Leigh Metcalf

Brian and Sandra Moroney

Estate of Daniel P. O'Connell

Marshall Sklar

Elizabeth Spence

Kathleen and Louis Testoni

#### **SNOWY OWL ~ \$1,000 - \$2,499**

Judith Albert

Anonymous (5)

Harold F. Balk, Esq. and Dr. Ingrid Wecht

Josh and Jacklyn Banyas

Richard Caruso

Dr. Douglas Corkum, Betty K. Flora & Family

Andrew and Alexis Cross

Maris Dauer

Thomas and Maryanne Debies

Andrea DiMartini

Robert and Donna DiMilia

The Honorable Patricia L. Dodge

Susan and Christopher Farrell

John and Barbara Fox

John and Suzanne Graf

Richard and Anne Harris

Thomas and Christine Kobus

Joseph and Jeanne Laporte

Dave and Courtnay Looman

Patrick and Alice Loughney

Saundra E. Lumish

John and Ashley Miller

Robert and Susan Obenour

Ronald and Donna Pellegrini

Tim Rutkowski and Terri Yeager

Jim and Luanne Shock

The Stromberg Family

Cheryl and Rick Tracy

Yarone and Tiffany Zober

### **SCARLET MACAW ~ \$500 - \$999**

Timothy and Titina Adams

Anonymous (5)

Vivian and William Benter

The Besters Family

Bryan C. Brantley

David and Elizabeth Brown

Nuelsi and Eddie Canaan

Sheldon Cohen and Mary L. Miller

Mr. and Mrs. John Conomikes

Jane and Michael Dixon

Timothy and Joan Goetz

Michael and Lisa Hart

Dr. Susan Hoppe and Dr. Michael Goodhart

John and Christine Horty

Terry Kalna

Jeffrey Klamut

Matthew and Salina Kohut

Lisa Kuzma

James and Cathy Lehman

Elsa Limbach

Thomas and Maureen Madden

Gregory and Mary Marchetti

Thea Martin William and Lynn McIlroy

Blaine and Virginia McKinley

Sally O. McVeigh

Ginny Merchant

Madeline Miles

Nagy Nagiub

Laurie and Kenyon Nicholl

Heidi Nitze

Shirley Olander

Patti Rambasek and Rik Laird

Robert and Chelsea Rodgers

Kathryn Roeder and Bernie Devlin

Larry Sachs

Curtis Scaife

Sean and Amy Sebastian

Thomas and Ellen Smith

Aaron and Jamie Solak

Nanette Spence and Jeffrey Geiger

Kate St. John

Carol L. Tasillo

The Uyttendaele-Johnson Family

Thomas and Barbara Wiley

Susan Zeff and Ray McGunigle

### Foundations and Government

Allegheny Foundation

Allegheny Regional Asset District

American Eagle Outfitters Foundation

Ampco-Pittsburgh Charitable Foundation

Anonymous

Atkins Family Foundation

V. Wayne and Cordelia Whitten Barker Fund of The Pittsburgh Foundation

Bison Foundation

Jane Fox Bradley Fund

of The Pittsburgh Foundation

Bright Funds Foundation

Jack Buncher Foundation The Burkholder Foundation

Church Brew Works Foundation

The Anne L. & George H. Clapp Charitable & Educational Trust

Colcom Foundation

James and Melanie Crockard Foundation

The Dollar Bank Foundation

Dominion Energy Charitable Foundation

**Duke Family Foundation** 

Eat'n Park Hospitality Group Fund

of The Pittsburgh Foundation

Eden Hall Foundation

**EQT** Foundation

Equitrans Midstream Foundation

The Extra Mile Education Foundation

The Herbert G. Feldman Charitable Foundation

Negley Flinn Charitable Foundation

Foundation for Sustainability and Innovation

The Giant Eagle Foundation

Giroux Family Fund

The Grable Foundation

Graf Family Charitable Giving Fund of The Pittsburgh Foundation

Hansen Foundation

William Stucki Hansen and Nancy K. Hansen Fund of The Pittsburgh Foundation

Frank and Rita Heinemann Fund of The Pittsburgh Foundation

Honkus-Zollinger Foundation

The Roy A. Hunt Foundation Jack and Jean Ann Jones Fund

of The Pittsburgh Foundation JPMorgan Chase Foundation

The Robert S. and Louise S. Kahn Foundation

Kerchner Family Fund, No. 2, of The Pittsburgh Foundation Laurel Foundation

Lehner Family Fund

of The Pittsburgh Foundation

PM - Lockhart Charitable Trust

Massey Charitable Trust

Thomas and Lynn Merriman Gift Fund

Morgan Stanley Global Impact

Funding Trust, Inc.

Charles M. Morris Charitable Trust

NextEra Energy Foundation, Inc.

Pajeau Wildlife Foundation

A.J. & Sigismunda Palumbo Charitable Trust

Pennsylvania Department of Community and Economic Development

Peterson Family Foundation

Pfizer Foundation Matching Gifts Program

The Pittsburgh Foundation

Pittsburgh Penguins Foundation

PNC Foundation

James M. and Lucy K. Schoonmaker

Foundation

Grant M. Shipley Gift Fund of The Pittsburgh Foundation

Siewiorek Walker Family Charitable Fund of The Pittsburgh Foundation

Smith Van Stone Fund

of the Pittsburgh Foundation

Stalder Family Trust Fund of The Pittsburgh Foundation

The Frederick W. Steinberg Charitable Foundation

Daniel M. Tabas Family Foundation

Tippins Foundation Vorsheck Family Foundation, Inc.

Robert and Mary Weisbrod Foundation The White Pine Fund

### **Businesses** and

Organizations ~ \$1,000+

AAA East Central/AAA Trave

A. C. Dellovade, Inc. AJ Warhola Recycling, Inc.

All Serve Ozone, LLC

Allegheny Health Network

Alliant Insurance Services

American Ornamental Iron Corporation America's Best Local Charities

Avalotis Corporation

Babst, Calland, Clements, and Zomnir, P.C.

Baver The Benevity Community Impact Fund

Blumling and Gusky

BNY Mellon Community Partnership Bognar and Company, Inc.

**Bova Corporation** 

Buchanan Ingersoll & Rooney PC Chemistry Communications, Inc.

Chemway, Inc.

Clark Hill PLC

CJL Engineering

Cleveland Brothers Equipment Company Clista Electric

Cohen, Seglias, Pallas, Greenhall & Furman PC

Corners Limited

Cost Company CSD Engineers LLC

Desmone Architects DICK'S Sporting Goods

Duquesne Light Company

Dollar Bank Duolingo

Easley & Rivers Eckert Seamans Cherin & Mellott, LLC Pittsburgh Downtown

Embassy Suites by Hilton

enkompas Technology Solutions **Employers Medical Access Partnership** 

Encompass Health Rehabilitation Hospital

of Sewickley

Excel Sportswear, Inc.

Excela Health Westmoreland/ Frick Hospital Foundation

FBM Wholesale Builders Supply

Federated Investors Foundation, Inc. Ferry Electric Company

FHLBank Pittsburgh

First National Bank

Graybar Electrical Supply

Hefren-Tillotson, Inc.

Highmark

Hungry Heart Investments IBEW, Local Union No. 5

Jones Day

JPMorgan Chase & Co.

KPMG LLP

La Pomponnee Beauty Artisans

Lisanti Painting Company

Maher Duessel

Mascaro Construction Company, LP

McCutcheon Enterprises, Inc.

McKnight Realty Partners

Memphis American Association of Zookeepers

Meyer, Unkovic & Scott LLP

MW Hospitality Group

PITT OHIO

Pittsburgh Steelers LLC

PNC Financial Services Group

Printscape Imaging & Graphics

Redstart Roasters Reed Building Supply, LLC

Richard Goettle, Inc.

Sandler Training by Peak Performance Management, Inc.

Schneider Downs & Co., Inc.

Southwest Aluminum Glass Co., Inc.

Trib Total Media

United Way of Southwestern Pennsylvania

Weber Group

Wells Fargo Advisors West Penn Laco, Inc.

Giant Fagle Glenshaw Distributors

HDR Inc

Henderson Brothers, Inc.

Howard Hanna Real Estate Services

Kolano Design

Lighthouse Electric Company Inc.

McGuireWoods, LLP McKamish

Network For Good

Peoples

Perfido Weiskopf Wagstaff + Goettel

Priory Hospitality Group

Reed Smith, LLP

Rivers Casino Ruthrauff Sauer

Smith Consulting

SSM Industries, Inc. Steel Supply & Engineering T.D. Patrinos Painting & Contracting, Co.

UPMC Health Plan Vitro Architectural Glass

W.G. Tomko, Inc.

The Wilson Group LLC KW23



33,224

Asset District for your ongoing support!

miles traveled for field work

53
chicks hatched

26,08

students served through onsite and outreach education programs

Zoo in Pennsylvania (according to Yelp)

Volunteer of the Year ELAINE STEFFENAUER

340

volunteers

22,654hours of service



177,797
visitors

## \$3,866,896

**Earned Revenue** 



## \$7,328,126

### **Total Unrestricted Support**

Donations	17 %
Admissions	26 %
Government Grants	19 %
Merchandise Sales	6 %
Education Programs	9 %
Membership	6 %
Donated Facilities,	
Goods & Services	5 %
Fundraising Events	7 %
Facility Rentals	4 %
Parking Revenue	1%



# \$7,246,824

### **Total Expenses**





Your contributions support the National Aviary's conservation, research, education, and avian medicine programs. To learn more, please visit our website or contact Laurie Nicholl in our Philanthropy Department at laurie.nicholl@aviary.org or 412-258-9470.











## NATIONAL AVIARY

The National Aviary inspires respect for nature through an appreciation of birds.

National Aviary in Pittsburgh, Inc. 700 Arch Street Pittsburgh, PA 15212-5201

> 412-323-7235 www.aviary.org

### NATIONAL AVIARY BOARD OF TRUSTEES

**President**Jane Dixon, CPA

First Vice President James E. Lehman

**Second Vice President** Jennifer L. Bertetto

**Secretary** Kathleen Testoni

**Treasurer** Timothy R. Goetz

Timothy D. Adams, CPA
Harold F. Balk, Esq.
Bryan C. Brantley
Maris A. Dauer
Patricia L. Dodge, Esq.
Michael J. Flinn, Esq.
John E. Graf
Michael P. Hart
Terry Kalna

Thomas A. Kobus
Thea Martin
Michael Mascaro
Nagy N. Nagiub
Gerald Ritzert
Robert Rodgers, CFP, CDFA
Thomas P. Wiley
Yarone S. Zober